

## **Karma Trade and Distribution United Organisation for supplies**

**Company Name:** Karma Trade and Distribution

**Founded:** 2014

**Headquarters:** Egypt

**Industry:** FMCG

**Market Focus:** Egypt and the Middle East

### **Overview**

Karma Trade and Distribution is a dynamic company founded in 2014 , with over 25 years of experience in FMCG sector. The company has established itself as a trusted player in the Egyptian food market, with an operational focus on enhancing the food manufacturing industry through strategic partnerships, modernizing equipment, and adopting best practices.

Mission Statement:

At Karma Trade and Distribution, our mission is to deliver innovative, tailor-made solutions that meet the diverse needs of our FMCG clients. We are committed to enhancing efficiency, improving product visibility, and fostering competitive advantage in a rapidly evolving marketplace.

### **Key Services & Solutions**

Karma Trade and Distribution specializes in providing customized services aimed at refurbishing and restructuring food manufacturing companies in Egypt and the Middle East. These services include:

- **Equipment Supply and Installation:** Providing advanced machinery and technologies from international partners to modernize local production lines.
- **Refurbishing and restructuring :** Assisting companies with refurbishment and restructuring to increase efficiency, improve product quality, and optimize production processes.
- **Consultation:** Karma Trade and Distribution provides consultative support to help businesses navigate the complexities of the FMCG landscape. Our insights

are backed by experience, industry research and data analytics to drive informed decision-making.

### **Why Choose Us?**

**Tailored Solutions:** We recognize that no two businesses are alike. Our bespoke services are designed to cater to the individual requirements and goals of each client.

**Industry Expertise:** Our team comprises seasoned professionals with extensive experience in the FMCG sector, enabling us to provide insight-driven solutions.

**Commitment to Excellence:** We are dedicated to delivering high-quality services that exceed client expectations and contribute to their long-term success.

**Sustainability Focus:** We prioritize sustainable practices in our solutions, helping clients reduce their environmental impact while maintaining profitability.

### **Strategic Partnerships**

Karma Trade and Distribution has developed long-standing relationships with several international food manufacturing technology suppliers. Some of their key partnerships include:

1. **Heat and Control – FLAVORITE** : A leading supplier of food processing and frying systems
2. **FUTURA** : the most advanced citrus and fruit sorting solution.
3. **BAOPACK** : the new giant in packaging and distribution solutions in the world.
4. **ARROW – SHANDONG LIGHT** : the best extruders and snacks production lines ever presented from China.

These partnerships allow Karma Trade and Distribution to offer world-class solutions to the Egyptian and Middle Eastern food manufacturing sectors, driving efficiency and profitability for its clients.

## Conclusion

Since its establishment, Karma Trade and Distribution has made a significant impact in the food manufacturing industry in Egypt and the Middle East. The company's unique combination of local expertise and global partnerships has positioned it as a key player in the sector. With an unwavering commitment to innovation, collaboration, and efficiency, Karma continues to be a trusted partner for businesses looking to enhance their operations and achieve long-term success in a competitive market.

## Notable Projects and Achievements

- **Major Collaborations:** Karma has led several key projects in collaboration with European partners, focusing on upgrading and modernizing food manufacturing facilities across Egypt and the Middle East.
- **Technology Upgrades:** The company has helped numerous local businesses adopt cutting-edge technology, enabling them to compete with international food producers in terms of quality and efficiency.
- **Sample Projects :**

- شركة سنيوريتا للصناعات الغذائية ( خطوط انتاج شيبس ليون, خطوط السناكس , الحلويات, الباليت )
- شركة سنيوريتا للأغذية الخفيفة ( كافة خطوط انتاج الشركة من شيبس و سناكس و حلويات مصاصة صب و طوفى و حلوى جافة و خطوط التورتيللا )
- شركة اجيببت فودز ( خط الكيك و تعديل خط الريبسوس )
- شركة المنجد للصناعات الغذائية ( خطوط انتاج الباليت )
- مجموعة شركات أيمن أفندى ( بورسعيد للصناعات الغذائية – سبرنج للحلويات – سبرنج للمشروبات )
- جهاز مستقبل مصر للتنمية المستدامة ( خط تجفيف البصل – تنمية شركة فيتكو للتعبئة )
- شركة جرين فالى للصناعات الغذائية ( خطوط سناكس و فيشار ذرة )
- شركة الأحمدى للصناعات الغذائية و الشيكولاتة ( خطوط رايس كريسب و أفران بسكويت )
- شركة ايه فور نيوتريشن ( لينو شوفان ) – خطوط انتاج انيرجي بار و خطوط الكورن فليكس
- شركة كلاسيك للبسكويت و الصناعات الغذائية ( خطوط بسكويت و كوكيز )
- شركة ذهب للصناعات الغذائية ( خط انتاج الويفر ستيكس )

- شركة زاد للصناعات الغذائية ( خطوط بسكويت ويفر )
- شركة ابر ايجيبب للصناعات الغذائية ( خطوط بسكويت سادة و ويفر )
- الشركة الفرنسية المصرية للصناعات الغذائية ( خطوط سناكس و قلى باليت و جيلى صب )
- شركة العزم للصناعات الغذائية ( خطوط انتاج المقرمشات السورية )
- شركة الفارس العربى للصناعات الغذائية ( خطوط انتاج المقرمشات السورية )
- شركة درة العطاء للصناعات الغذائية ( خطوط انتاج المقرمشات السورية )
- شركة السيروان للتجارة و الأغذية بسوريا ( خطوط انتاج المكرونة )
- شركة أناس للتجارة ببلنن ( خطوط انتاج الباليت )
- شركة الخفاجى للصناعات الغذائية بالعراق ( خطوط سناكس و تورتيلا )
- شركة الطازج للصناعات الغذائية ( معدات بطاطس نصف مقلية )
- شركة النسر للصناعات الغذائية ( خط انتاج بطاطس نصف مقلية )

**Karma Trade and Distribution**

**Khaled zahra**



## Reference for installations and agencies with United organization for supplies



**United Company for Supplying and Industrial Engineering** is one of the leading companies specialized in manufacturing power transmission equipment, production lines and water treatment. By being a distributor for a number of top-class manufacturing companies around the globe.

<p><b>A Clear "Value Add"</b></p> <p>In addition to being a provider of power transmission equipment, we offer a clear "value add" service. As an organization, our key assets are of professional and management expert and stringent quality control that govern all our business process.</p> <p><b>History and Profile</b></p> <p>United Company For Supplying And Industrial Engineering was founded in 2000. It is now one of the most dynamic businesses in the power transmission import, whilst still remaining under the ownership of Mr. Mohamed Farrag</p>	<p><b>Scope Of Operations</b></p> <p><i>Solution Tailored to Your Needs</i></p> <p>United Company For Supplying And Industrial Engineering adds value to your business by helping you select and deploy power transmission solution that fully meet your cost and performance objectives.</p> <p><i>Your Ideas... Our Value</i></p> <p>By constructing made to measure solutions, machines and conveyors systems for every application and need in industrial handling. We have made every effort to achieve our corporate mission. For twenty years, our customers and their ideas have been the focus of our efforts and we have made their business the focal point for expressing the value of our professionalism.</p>
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## Our Partners

### Our Partners

United Company For Supplying And Industrial Engineering is a main distributor for United Trading Company for the coming products which service all our branches.



### ► FMC



FMC Technologies has a proud history of providing bulk material handling solution to industrial worldwide. Around the globe, their name is synonymous with problem solving capabilities and material handling expertise. Versatility, reliability, state-of-the-art technology and superior execution have made FMC technologies material handling products the first choice for material handling in a variety of industrial.



## Our Partners

### ► SEIPEE



SEIPEE has been a very well known trademark on the Italian market for over 25 years. They offer a wide range of electric induction motors: three phase, single phase brake motors and then compact motors for any special need of wood and marble working machines.



### ► STÖBER



Stöber Antriebstechnik GmbH+ Co. KG is a manufacturer and developer of drive components: gear units, motors, digital frequency inverters, unit and user softwares.





## Our Partners

### ▶ TAPCO INC. *TAPCO INC.*

Tapco stocks the largest inventory of elevator buckets and bolts in the world, some 900,000 buckets and 14 million bolts. We also have the largest inventory of abrasion resistant sheeting, drag flights and hanger bearings in North America.



### ▶ UNI CHAINS



Ammeraal Beetch manufactures a comprehensive program for internal transport offering in both steel and plastic, modular plastic belt and conveyor accessories.

The company offers its products worldwide to over 150 countries. Through seven plants, over 80 service centers, and more than 2200 employees and 25000 customers in 26 different countries.



## Our Partners

### ☑ VOGELSANG Germany

When your application demands high quality, cost effective cutting edge technology, specific to your industry, you can count on Vogelsang products. With over 70 years of experience in fluid movement equipment for the municipal, industrial and agricultural markets of the world, Vogelsang is the clear leader.



PUMPING TECHNOLOGY



.....VOGELSANG ROTARY LOBE PUMP...the essential component in exact distribution!



## Our Partners







..... LEAVING NOTHING TO CHANGE...ROTA-CUT, the end of all foreign-body problems!







..... Exact DOSING and even DISTRIBUTION...SPREADING TECHNOLOGY you'll find indispensable!

## Our Partners

### UNITEC

Electric sorter for soft fruits such as: kiwi, plums, apricots, apples, pears, peaches, nectarines, tomatoes, oranges, tangerines, clementines, lemons, etc. Intelligent roller conveyor system "INTELL-A-VEYOR" spacing 89 mm, and gentle unloading.  
Possibility to use non-invasive systems for the assessment of the internal and external quality (NIR).



### UNITEC





## Our Projects

### Our Projects

#### ► SENIORITA

Seniorita produces chips and snacks like Rotato and Mexico.

**United Co.** designed and executed the following projects for Seniorita factory:

##### Project 1: Platform

- Steel structure 55 tons for weighing machine and scale system American design (Heat and Control USA).

##### Project 2: Packing System

- Exit conveyor S.S.304 with modular belts and German drives.
- Conveyor system 36 meter for packed cartons.

##### Project 3: Piping System

- Piping system for heat exchanger.

##### Project 4: Bin System

- Bin system and storage with distribution technique with grading station for capacity 450 tons.



## Our Projects

#### ► BELCO Station for Grapes Grading

- Belco is an exporter of fruits and vegetables.
- The project was grapes grading station for producing 20 tons of Banet and Boxes seedless grapes.
- Including selection, weighing, packing and final product processes.



#### ► DALTEX ELHANA Station for Grapes Grading

- El-Hana is a grapes grading station of Daltex Co. which is an exporter of fresh fruits and vegetables.
- The project was grapes grading station for producing 40 tons of Banet and Boxes seedless grapes.
- Including selection, weighing, packing and final product processes.





## Our Projects

### ► CHIPSY Factory

This project included different techniques of conveyor and bucket elevators with FDA license and USDA license with modular belts and German drives with pneumatic gates and European technologies.



### ► SUEZ CRUSHER

This project included installation an erection for steel structure rubber belt conveyor, mechanical commissioning and supplying all idlers and German drives.



## Our Projects



تسليم مفتاح للمصانع وتشطيب داخلي وخارجي ومرامد الشكل الجمالي  
Turnkey plants and finishing internal and external aesthetics and observe



تصميم وتوريد وإشراف كل الهياكل المعدنية للمصانع والمخازن والجمالونات  
Design, implementation and supervision of all steel structures of the factories and the wards and trusses



تجهيز وتشطيب غرف التحكم والمصانع للمصانع  
Processing and finishing control rooms of the factories



توريد وتركيب وتشطيب وتشغيل ماكينات الوزن والتعبئة  
Supply, installation and operation of finishing and weight machines and packaging



توريد وتركيب وتشطيب كل المعدات الداخلية للمصانع والمخازن والجمالونات  
Supply, installation and finishing of all interior equipment for factories and food additive





www.ucsunited.co

## Our Projects



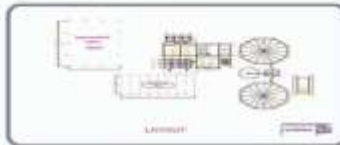
امكانية تصميم مستلح الاغلاف والاطقات بمختلف القدرات والكميات  
The possibility and ability for designing factories and feed additives in various capacities



امكانية تركيب مواقع التخزين من 100 حتى 4000 طن  
Possibility for installation of grain silos of 100 tons up to 4000



Renal feed mill factory in Gamassa city  
20 ton \ h design and supervision



Under construction -Layout for new feed mill  
factory 40 ton/h in upper Egypt



design for full fat soya unit 3 ton \h under  
construction in Dakahlia city

## Our Partners

### DISTAG POWER DRIVE



Distag Ireland Ltd.  
The distag group was founded in 1988, in co carlow, ireland by our md. joe deacon. It is now one of the most dynamic businesses in the power transmission industry.

- Rubber conveyor belt
- Taper brushes/ vee pulleys
- Taper bored sprociets
- Couplings: HRC, JAW, FENAFLEX
- Gear couplings/ hydraulic couplings
- Shaft mounted speed reducers
- Roller chain (American & European standards)



### TECNICAPOMPE

Tecnicapompe is a modern and organized company with a lon time consolated production which offers high technological solutions for the food industry.



### TECNICAPOMPE





## Our Clients

### Our Clients

ASEC Engineering and Management	Toshiba Al Arabi	Hassan AlAm Sons	Al Wataniaa for corn Products
Al Ameria Sement	Sedico for Medicine	Egyptic	Al Amaa for Hermitage and Storing
Swise Sement	Misr Otsokaa	Al Nasr for Product Coal and Primary Chemical	Al Amaa for Pottery and China (Chiny)
Al Nasr for Chemical Fertilizer	Ckloride	Al Nile for Oil and Cleans	The Cooperative for Petroleum
Abo Zabaal for Chemical Fertilizer	Safola Egypt	Master Tak	plenary session for Cairo Water
Al Nasr for Chemical	FeroMetalco	North Cairo for Mills	plenary session for Alexandria Water
Al Masriaa for Petrochemicals	Hienz	Pepsi Cola Egypt	Plenary Session for Healthy Deflation
Al Nasr for Mining	Upper Egypt for Mills	Coca Cola Egypt	Chiepsy
Al Masriaa for Shabaa	Egypt for Spinning Textil	Johainaa	
Al Kaharaa for Medicine	The finances and The Industrial	Ceramic Cleopatra	
The Sugar and Integration industries	Egypt for Aluminum	Al Masriaa to sizzle and Golkoz	
Upper Egypt for Spinning Textile	Arab contractors	Al Masriaa for salt and Mineral	
	Cairo Matic	Al Wataniaa for Glasses and Crystal	
	Middle East for Glasses		

United Co.